

Promissing a better healthcare

-Accreditation -Certification -Empanelment -Training -Software Solution -Buy & Purchase

WWW.ACCREDITO.ORG

### WELCOME!

ACCREDITO, a unit of QUALITYKONNECT CONSULTANTS has invaluable experience in healthcare quality consultancy domains like National level accreditation (NABL, NABH), International Accreditation (JCI, CAP, CBAHI), Designing & Establishment of Hospitals & Clinical Laboratories and also provides quality assured training towards healthcare service excellence. WE ARE WITH YOU FROM 'CONCEPTION TO REALIZATION' along with full support through Accreditation and Calibration



# Contents

WHO WE ARE About the Company	4
OUR SERVICES What we are offering?	4
PLANNING & DESIGNING Hospital & Laboratory	8
HOSPITAL ACCREDITATION NABH, JCI, CBAHI	10
LABORATORY ACCREDITATION NABL, CAP, QAI	12
EMPANELMENT SERVICES CGHS, ECHS & Others	14
HIMS & LIMS SOLUTION Healthcare Management Software	16
TRAINING Continous Heathcare training programme	18
HCO MART Buy & Purchase of Healthcare Organization	19
TEAM MEMBERS Know about our team	20

# WHO WE ARE.. About the company

ACCREDITO, a name you can trust upon in any phase of the Healthcare Ecosystem right from concept to commissioning.

Throughout the years, we have earned a reputation of being one of the best consultants in this domain. Clients have always been our first priority, and we go above and beyond to make sure that they achieve the results they aspired for. Whether during the launch of a new project, or expansion of a current business or even timely tips on enhancing the operations, we are the one-stop-shop for all solutions.

We've been serving this community for more than a decade, and we are constantly thriving to enrich and expand our services. From strategic planning to innovative solutions, our focus has always been on building an efficient and results-driven relationship. We will work with you to create a customized plan of action for yourself or your organization.

Business mentors are the key and that's why we are careful when it comes to client selection. We are dedicated to give each of you the time and guidance that you deserve. Whether you're seeking a strategic alliance with the right partner or a special skillset or tool, we are your guys. Together we'll create and redefine your plan for success. We didn't get here alone, and neither will you. Our services include a comprehensive assistance to help identify gaps and opportunities, a comprehensive report that includes a project plan with timelines and milestones, a cost analysis, and a schematic. That's how we ensure the realization of your dream.

### WHY CHOOSE US?

#### TRUSTED BY MORE THAN 100+ ORGANIZATIONS.

our team is always on their toes to carry on the baton where the other member is unavailable in any case. This ensures continuity of your project in even the worst-case scenarios.

#### 100% SUCCESS RATIO

We have a 100% success ratio. Whether you're seeking a strategic alliance with the right partner or a special skillset or tool, we are your guys. Together we'll create and redefine your plan for success. We didn't get here alone, and neither will you.

#### TEAM OF EXPERTS AT THEIR TOP OF THEIR FIELD

We have a robust project management team, and knowledge transfer system. This ensures the whole team is operating at the same level and upto date with project details at all times.

### UNCOMPROMISING ETHICS, AND UNWAVERING LOYALTY

For us, brand image and its prestige are the most valuable assets. We are focused to stay and grow for years, and therefore are more sincere towards our responsibilities and commitment. Realization of every project is another feather in our crown and we are in it to make it matter.

### **MISSION:**

To enhance the significance of Quality in Healthcare Industry that adds value to meliorate a risk free & safe environment for every personnel, patients and their families.

### **VISION:**

Gaining TRUST (Trustworthy Relationships and Unconditionally Safe Territory) of every patient and their families in Indian Healthcare Industry.



## OUR SERVICES What we are offering?

**PLANNING & DESIGNING** 

**HOSPITAL ACCREDITATION SUPPORT** 

**MEDICAL LABORATORY ACCREDITATION SUPPORT** 

**CERTIFICATION SUPPORT** 

**HOSPITAL & LABORATORY EMPANELMENT** 

NATIONAL HEALTH MISSION

TRAINING

**HIMS & LIMS SUPPORT** 

HCO-MART (ONLINE DESTINATION TO BUY AND SELL YOUR HEALTHCARE ORGANIZATION)

# PLANNING & DESIGNING

### **"We LISTEN** TO YOUR NEEDS, **DESIGN** TO YOUR SPECIFICATIONS, AND BUILT IT TO YOUR DREAMS"



### **BASICS OF PLANNING & DESIGNING**

In India, healthcare industry is facing various challenges like financial, demographic and epidemiological that led to metamorphic changes in the recent past within the discipline of healthcare architecture. Due to globalisation and increased demand of better healthcare standard in gradual shift in outlook of healthcare services has created a tough completive environment in planning and designing of the hospitals and laboratory all over the world specifically in India where medical sector still remains at the back foot in current situation.

Hospitals and clinical laborartories are arguably some of the most demanding and challenging buildings to design which resulted major transformation at rapid pace with the time. They house a diverse range of specialist clinical services each with their own critical design, function and process requirements. With continuous advancements in research, technology, expectations, needs and policy, healthcare planning demands expertise to optimise performance and efficiency, in a challenging competitive market. Hence hospitals and lobartories should be designed and planned to meet the requirements of today and tomorrow that perhaps imitate the saying 'First we shape our building and then they shape us'. A wellplanned and designed building should control infection rate, provide safety to patients, caregivers and visitors, help improve patients' recovery and have scope for future expansion and change. Reinforcing these basic principles, guidance on such effective planning and designing is the key focus.

Fundamental to the process of planning is an understanding of basic design principles that ensure future adaptability to the technological advances. A well design must have the flexibility to accommodate, as-yet-unknown changes in technology and scientific processes. Modular design is by no means a cookiecutter approach but rather a simplified approach to achieving a wide range of goals in design.

As mentioned earlier, a new model design is emerging, one that creates environments that are responsive to present needs and capable of accommodating future demands. The first step in the design process is to understand the purpose of the set up. The foundation for setting up a good hospitals and lobaratoies lies upon the precise planning of five main stream services. Those are

- Civil interiors
- Electrical
- HVAC (Heating, ventilation, and air conditioning),
- Utility services
- Safety aspects

Hospitals & Labs are process intensive centers and are vital component in patient care delivery. It is thus essential that the complex task of planning laboratories should receive due consideration on all facets. This is the reason for seeking expert help while designing a laboratory. ACCREDITO can help you achieve this complex task with strategic planning and innovations in most feasible manner.

### **OUR SOLUTION:**

We, Accredito, is one of the best industry leading consultants known for delivering excellent solutions in the field of healthcare architecture through our team of industry leading professional architects, engineer, designer which leads hospital designing as state-of-the art discipline in order to improve qualitative standard , reducing the construction cost and improving the healing environment. It speaks the volume of importance in planning and designing of healthcare services within the confinement of holistic and scientific approach.

Our Hospital planning pre-structural services includes:

- Compliance to NABH & JCI standards for structural requirement
- Assistance to acquire Pre-construction legal assistance

	01	Detailing Project Report Area Overview
	Table 14 Auto	
	02	Healthcare Market Research
-		Key Competitor Profiling
y.E		
	03	Project Conceptualization
	UJ 💡	Architectural Designing
	04	Structural Designing
		MEP Design
	05	Interior Design
	0.5	Landscape Design
	06	Financial Feasibility study
		Visual Mechanism and Study

### Hospital Accredition Programme (NABH, JCI, CBAHI)

### **QUALITY** is the most significant paradigm of this country. Let's join our hands and actively improve healthcare safety

In India, Health System currently operates within an environment of rapid social, economic and technical changes. Such changes raise the concern for quality and patient safety in health care. Hospitals and Healthcare Organizations should be places of safety not only for patients but also for staff and other stakeholders. Quality and patient safety at hospitals and healthcare services is of great interest to government bodies, NGOs, insurance agencies, professional organizations representing healthcare workers and patients.

### WHAT IS ACCREDITATION?

According to the International Society for Quality in Healthcare, accreditation is a process "in which trained external peer reviewers evaluate a health care organization's compliance with pre-established performance standards ... Unlike licensure, accreditation focuses on continuous improvement strategies and achievement of optimal quality standards, rather than adherence to minimal standards intended to assure public safety."

### **BENEFITS OF ACCREDITATION**

- Accreditation is the single most important approach for improving the quality of hospitals. Happier patients & staffs.
- As per The Insurance Regulatory and Development Authority of India (IRDA) guideline, it is mandatory to enroll for providing treatment under Cashless Insurance Schemes (CIS).
- · Get the Best Rates for CGHS (Central Government

Health Scheme) and RSBY(Rashtriya Swasthya Bima Yojana) etc. health plans promoted by State / Central Govt.

- Health Tourism is one of the key benefits in getting accreditation Standards. Both Foreign and Domestic tourist looking for health services, search for Hospitals and Clinics with Trust values like Accreditation.
- Accreditation helps your hospital in doing corporate tie up.
- The hospital infrastructure, facilities and maintenance are certified and reliable to be accessed along with the level of care and safety.

### OUR SUPPORT FOR VARIOUS ACCREDITATION PROGRAMME:

The National Accreditation Board for Hospitals & Healthcare Providers (NABH) Standards is today the highest benchmark standard for hospital quality in India and are considered prestigious acknowledgements of the Healthcare Quality as they substantially improve the safety and quality of care and services provided for Large, Medium and Small Healthcare Organizations.

### The Joint Commission International (JCI) is a

non-profit, U.S-based, international accreditation organization that certifies healthcare companies, services, and programs. JCI standards are internationally recognized as a leading healthcare accreditation program for patient safety and quality of care. *"IMPROVE QUALITY, YOU AUTOMATICALLY IMPROVE YOUR PRODUCTIVITY"* 

### Laboratory Accredition Support (NABL, CAP, QAI)

Accreditation Standards is today the highest benchmark standard for Medical Laboratory in India and are considered prestigious acknowledgements of the Laboratory Quality as they substantially stimulate continuous improvement, enabling the Medical Laboratory in demonstrating commitment to quality care and raises the community confidence in the services provided by the Laboratory. They provide an opportunity to benchmark with the best.

The concept of laboratory accreditation was developed to provide third-party certification that a laboratory is competent to perform the specific test or type of tests. Laboratory accreditation is a means to improve customer confidence in the test reports issued by the laboratory so that the clinicians and through them the patients shall accept the reports with confidence.

- Accreditation is the single most important approach for improving the quality of LABORATORY. Happier patients & staffs.
- supplies the leading-edge science and technology through the standard, benefiting the clinicians and patients who rely so heavily upon accurate laboratory testing.
- As per The Insurance Regulatory and Development Authority of India (IRDA) guideline, it is mandatory to enrol in NABL for providing treatment under Cashless Insurance Schemes (CIS).
- Get the Best Rates for CGHS (Central Government Health Scheme) and RSBY(Rashtriya Swasthya Bima Yojana) etc. health plans promoted by State / Central Govt.
- Health Tourism is one of the key benefits in getting NABH Standards. Both Foreign and Domestic tourist looking for health services, search for Hospitals and Clinics with Trust values like NABH Accreditation.
  - The infrastructure, facilities and maintenance are certified and reliable to be accessed along with the level of care and safety.

Introduction to Laboratory Accreditation programme

### WHAT IS NABL?

National Accreditation Board for Testing and Calibration Laboratories (NABL) is a Constituent Board of Quality Council of India. NABL has been established with the objective to provide Government, Industry Associations and Industry in general with a scheme for third-party assessment of the quality and technical competence of testing and calibration laboratories.

#### **CAP: Introduction**

The College of American Pathologists or CAP's Laboratory Accreditation Program is unlike any other. It is the world's largest association composed exclusively of pathologists certified by the American Board of Pathology, and is widely considered the leader in laboratory quality assurance. The CAP is an advocate for high-quality and cost-effective medical care.

CAP Accreditation programme assures that the laboratory uses the most comprehensive, scientificallyendorsed laboratory standards to meet or exceed CLIA requirements and its test results are of the highest quality; and with active monitoring to ensure it remains that way over time.

### WHAT IS CLA?

The Quality & Accreditation Institute (QAI) has launched Centre for Laboratory Accreditation (CLA) programme with the objective of providing Government, Industry Associations and Industry in general with a scheme of accreditation/certification of laboratories including medical, testing and calibration laboratories.

### **OUR SOLUTION**

Once your Organization determines to go for Accreditation, ACCREDITO Consultants shall guide you in each and every step of the process, starting from 'CONCEPTION' to "REALIZATION'.

- Preparing the Organization for NABL Accreditation
- GAP Analysis report of entire Organization as per NABL guidelines and suggest changes in Infrastructure, Personnel or any Regulatory or Statutory compliances if required.
- Preparation of various Quality Documents like Quality Manual, Departmental SOPs, Files, Formats etc.
- Training of staffs on NABL standard.
- Formation of Core Quality Team and guide them implementing NABL standard throughout the organization.
- Conducting Internal Audit and Management review meeting.
- Statutory Compliance Guidelines.
- Providing guidelines for various displays.
- Implementing policies for capturing Quality Indicators.
- Filling Application
- Full support during assessment and closure of NCs.

### Empanelment Services (CGHS, ECHS & Others)

Empanelment of hospitals with insurance companies, for cashless facility, is quite challenging. An expert consultant can guide you through the entire process, making your journey as smooth as possible. ACCREDITO and its professional can guide you through the eligibility criteria and will help you prepare the hospital by identifying important gaps in infrastructure or processes and by solving them as per IRDA and insurance company standards. We will also train your hospital staff, so that they follow proper protocols in filling up the paper work, and in preparing the patient file.



14



### **CGHS & ECHS EMPANELMENT**

The Central Government Health Scheme (CGHS) and ECHS (Ex-Servicemen Contributory Health Scheme) was launched for Central Government employees and Exservicemen pensioners and their dependants who were only entitled for treatment in service hospital are now authorised treatment, not only in service hospitals, but also in those civil/private hospitals which are specifically empanelled with the CGHS & ECHS.

### **TPA EMPANELMENT**

India health insurance market is anticipated to register a robust CAGR of 29% during 2021-2025 owing to expanding middle-class population, growing awareness about benefits offered by a health insurance plan, favourable government initiatives and growing expenditure on healthcare. The insurance sector in India is regulated by the Insurance Regulatory and Development Authority of India (IRDAI).

### **AB-PMJAY**

Under Ayushman Bharat –Pradhan Mantri Jan ArogyaYojana (AB-PMJAY), all public hospitals (Community Health Centre and above), in the States implementing PMJAY, are deemed empanelled. Hospitals belonging to Employee State Insurance Corporation (ESIC) may also be empanelled based on the bed occupancy ratio parameter. All National institutes run by Ministry of Health & Family Welfare as well as Institute Of National Importance are part of the empanelled healthcare provider network for PMJAY.

# HIMS & LIMS Solution

**HOMES: Healthcare Organization Managemnent e-Solutions** is more than an IT solution, it helps you offer clear information, rapidly for better patient care while ensuring that the hospital operates efficiently and improved profitability by plugging revenue leakage.

ACCREDITO has launched HOMES (Healthcare Organization Management e-Solution), web based information management solution designed for small hospitals, diagnostics and clinics to improve the quality and management of clinical care and hospital health care management in the areas of clinical process analysis and activity-based costing. HOMES enables you to develop your organization and improve its effectiveness and quality of work. Managing the key processes efficiently is critical to the success of the hospital. HOMES helps you manage your processes and provides all process management tool elements: modelling, analysis and simulation. It was created with a special focus on affordability, scalability and ease-of-use, and more importantly as per the Accreditation Requirement.

### **ADVANTAGE OF HOMES:**

Why automate your hospital processes when your staff has the caliber and expertise to perform them manually? Why the unnecessary cost? Aiming to clear that confusion, we have mentioned few advantages of implementing HOMES and the changes the hospital processes undergo as a result.

#### 1. Easy Access To Patient Data

HOMES enables a well-implemented Information System where patient data can be readily available to the care providers. It is only a matter of few clicks and all the requisite information about a patient, from various departments in the organization, can be available on the screen. If the treating doctor needs to re-check the test reports of a patient, she need not go looking for the IPD file; logging into the HOMES will give him/her instant access to those reports and timely treatment decisions ensue.

#### 2. Cost Effective

HOMES, when implemented well, cuts out on a lot of manual work that are essentially performed in any healthcare organization, especially the ones where documentation and record keeping is required. It helps in cutting down manpower because a lot of work gets automated and does not require manual intervention to store or analyze the information. It also saves much on storage and the related costs.

#### 3. Improved Efficiency

HOMES automates your processes that means the processes will be taken care of mechanically without any human intervention and this will instantly ensure improved efficiency. HOMES will not face human problems like fatigue, miscommunication or lack of focus; it will perform every task assigned to it with the same accuracy day in and day out.

#### 4. Reduces Scope of Error

Because processes on HOMES are automated and a lot of tasks are assigned to the software to perform with utmost accuracy with minimum human intervention, the scope of error is reduced dramatically.

### A COMPLETE SOLUTION:

All-in-one HOMES solution with over 20 modules to cover every requirement for efficient operations and management of healthcare organizations.

### TESTED & PROVEN

HOMES is a proven platform that has been implemented in reputable healthcare facilities. Backed with over 14 years of healthcare experience, HOMES is a clear choice.

### EASE OF USE

Built with the customer needs in mind, HOMES is easy to learn and use. Functions within the modules have been tailored to meet the needs of most organizations.

### HIGHLY SCALABLE

HOMES can fulfil most of the requirements of hospitals and chain of clinics. Our solution grows with your business. As your business scale up, our solution can easily support it.

### COST EFFECTIVE

Subscription model removes the need for capital expenditure spending. No upfront total licence fee and minimal infra cost involved. We have an option for those that want to go one time licence fee too.

### ENHANCED SECURITY

Experienced and skilled healthcare professionals ensures extensive protection from security breaches. This includes protecting computers, networks, programs and data from unauthorized access or damage.

### Continous Training Programme

Health care Administrator is a key component to ensure smooth & efficient running of a health care facility. There is a tremendous increase in the demand of skilled administrator in the health care industry. So, we have designed training courses on such various aspects of administration of the hospitals & health care facilities. We provide innovative education and training in principles of Quality to be maintained in the health care industry. We undertake a special training programme in NABH & NABL co-ordination, Audit & Quality control, Good Clinical Laboratory Practices (GCLP), Heathcare Safety & Risk Assessment etc. Kindly viusit our website on regular basis to get to know the upcoming trainiung programme.



# HCO-MART (online destination to buy and sell your healthcare organization)



Starting from scratch isn't the only way to get started. If you're looking for business expansion or buying and selling an existing healthcare business is the quickest way to do so. Whether you want to acquire a small healthcare business such as an existing running hospitals or diagnostics or clinics, or explore opportunities in an unrelated industry or want to sell your existing running business, we are here for you. Many business-acquisition opportunities are not always widely known because sellers or buyers wait patiently for the right person to knock instead of taping a for-sale or for-buy sign on their window. ACCREDITO starts by finding out about your skills and interests, and then selects the right organisation for you. With our help, you may discover that an healthcare industry you had never considered is the ideal one for you. We pre-screen businesses suited for you to negotiate and assist in the entire paper work.

### **ACCREDITO SOLUTIONS:**

- End-to-end service-from site selection,
- To licensing,
- Raising funds,
- Igniting investor interest in the project to recruiting the right talent

# We have an exclusive TEAM MEMBERS

ACCREDITO, founded by a group of young and courageous individuals who took a leap of faith to form this chapter and their legacy is alive by a group of Professional Business Fraternity who is led by strong, intelligent and determined individuals from different fields including Medical Professionals, Researchers, Academicians, Finance Head, Architecture Engineer, Lawyers and other experts from various sectors. Each member of our Executive Board represent the chapter, and are dedicated to propelling us forward each and every day. We have the privilege of being led by these exceptional individuals who have demonstrated the courage and flexibility needed to run our Professional Business Fraternity. Their leadership skills have helped us grow, expand and become the chapter we are today. With a passion for leadership and a desire to make a difference during their time at QualityKonnect, our Executive Committee is fully dedicated to making the right decisions, as well as actively looking for philanthropic and volunteering opportunities for members to thrive and grow. Our members are actively involved in many events throughout the year, allowing them to create lifelong bonds and consistently give back to the community.

We have a robust project management team who are always on their toe to operate at the same level and upto date with project details at all times.

#### MR. CHIRANJIT PAUL MANAGING DIRECTOR

More than 12 years of experience in healthcare Quality, training, consultancy. Certified NABH, NABL Internal Auditor.

### MR. RANJIT SINGH CHAWLA CEO

More than 40 years of experience in healthcare planning consultancy and Turnkey projects. DR. ASIF IQBAL HEAD- TECHNICAL DIVISION

MD Lab Medicine from AIIMS. Founder & Director of Healthica Path Labs. worked as consultant for Ministry of Health,

#### DR. NAVEEN DUBEY HEAD- TRAINING

20 YEARS experience in the Pharmaceutical Industries especially in the area of Clinical Research, Analytical research, Compliance and Auditing. MR. SURENDER PANDEY HEAD- BUSINESS

20 years of experiences in Strategic Communications, Marketing Management, Business Development, Sales.

MS. HERSIMRAN KAUR HEAD- FINANCE

Chattered Accountant, more than 12 years of experiences, in handling Startup Business & corporate affairs in different industries *"THE WAY A TEAM PLAYS AS A WHOLE DETERMINES ITS SUCCESS. YOU MAY HAVE THE GREATEST BUNCH OF INDIVIDUAL STARS IN THE WORLD, BUT IF THEY DON'T PLAY TOGETHER, THE CLUB WON'T BE WORTH A DIME."* 







Regd. Address: N4, Malviya Nagar, Delhi 110017 Phone: +91 8076316139 Email: info@accredito.org

www.accredito.org